

FOSS Bridge EU-Vietnam

AGENDA

**2nd Matchmaking, Training and Twinning Workshop
for European and Vietnamese Businesses
in the Field of Free and Open Source Software**

June 9th – 13th, Horison Hotel, Hanoi

First Day, Monday 09.06.2008

OPENING, INFORMATION ON FOSS BRIDGE PROJECT/MATCHMAKING

From 9:00	Registration, welcome
9:30 – 09:50	Welcome on behalf of organizers InWEnt, INRIA, & IOIT: Presentation of the FOSS Bridge project and Networking partner OW2, by Balthas Seibold, InWEnt and Catherine Nuel, INRIA.
09:50 - 10:00	Welcome remarks by IOIT, Mr. Tran Ba Thai, Senior Project Manager
10:00 – 10:10	Presentation of the ongoing cooperation between iWay and OTRS, by Phuong Nguyen Nguyet, iWay.
10:10 – 10:20	Presentation of the ongoing cooperation between Bull & CMC, by Goulven Lejeune, Bull France and Patrick Cambier, Bull Belgium
10:20 – 10:40	Brief overview of how using open source in your business, by Adrian Mos, INRIA
10:40 – 11:00	Coffee break
11:00 – 12:00	Opening of market place/introduction of participants/preparation of interactive presentation (personal twinning)
12:00 – 01:30	Lunch
01:30 – 03:00	1 st round of brief introduction: European companies 1:30: Cognovis 1:40: Pilotsystem 1:50: Susper 2:00: Yerbabuena 2:10: Bull 2:20: Peopleware 2:40: Bittorf Wireless 2:50: Papaya Soft 3:00: Knowgate <i>Note: moderator and translator available for assistance</i>
03:10 – 03:30	Break/Registration for matchmaking at the registration desk & meeting plan/ Informal matchmaking
03:30 – 05:00	2 nd round of brief introduction: Vietnamese companies (max 10 min. each) 3:30: VNTP Corp. 3:40: CIREN 3:50: Vietsoftware Inc. 4:00: Song Da – AIT 4:10: IFI Solutions 4:20: Song Giang Software & Services 4:30: Biinno Software 4:40: Hue Soft 4:50: CicatCo 5:00: v. SENA 5:10: VTIC 5.20: open slot <i>Note: moderator and translator available for assistance</i>
5:20 – 6:00	Recap of the day/market place/ registration for matchmaking at the registration desk and meeting plan

Second Day, Tuesday 10.06.2008

TWINNING AND PLANNING OF COLLABORATION

09:00 – 09:10	Agenda information, expectations on the day, open questions
09:10 – 12:30	1st round of individual meetings (according to the meeting plan) To answer the question: How and on what can we do business together? => Twinning. (10:30 – 11:00 Coffee Break) <i>Note: translator available for assistance</i>
12:30 – 02:00	Lunch Break
02:00 – 05:00	2 nd round of individual meetings To start building cooperation plans, using the Cooperation Guideline document. Report to the FOSS-Bridge management team. (03:30 – 04:00 Break) <i>Note 1: Translator available for assistance</i>

Evening: Joint dinner and free beer (at 7 pm - place to be confirmed later)

Please make sure to hand over to the organizing team the following information before the end of Tuesday (Registration desk):

- 1) Your completed evaluation sheet**
 - 2) Your joint draft plan(s) of collaboration and twinning (one plan per twinning project)**
- If applicable:**
- 3) The presentation of your company of Monday 09.06.2008 (if not yet with organizers)**

This will enable us to assist you in all further steps of cooperation and send you targeted follow-up information.

Third Day, Wednesday 11.06.08

TECHNOLOGY TRAININGS AND MATCHMAKING

10:00- 05:30	8 parallel trainings (5 trainings in the Horizon hotel - see detailed list and locations on the web site) (Tea & Coffee breaks – 10:30 and 03:30) <i>(Note for trainers: the rooms will be open from 9AM for rooms preparation)</i>
All day	Individual meetings for matchmaking: continuation, meet at open spaces, e.g. in the business center in the hotel, or with companies in their premises. Finalize cooperation plans & report to the FOSS-Bridge management team.

Fourth Day, Thursday 12.06.08

TECHNOLOGY TRAININGS AND MATCHMAKING

09:00 – 05:30	8 parallel trainings (part 2) (Tea & Coffee breaks– 10:30 and 03:30)
All day	Individual meetings for matchmaking: continuation, meet at open spaces, e.g. in the business center in the hotel, or with companies in their premises. Finalize cooperation plans & report to the FOSS-Bridge management team.

Fifth Day, Friday 13.06.08

TECHNOLOGY TRAININGS

09:00 - 05:30	8 parallel trainings (part 3) (Tea & Coffee breaks - 10:30 and 03:30) Note: <i>Evaluation form to be filled in and given back to the FOSS-Bridge team at the end of day.</i>
All day	Individual meetings for matchmaking: continuation, meet at open spaces, e.g. in the business center in the hotel, or with companies in their premises. Finalize cooperation plans & report to the FOSS-Bridge management team.

For updates and more information, see <http://www.foss-bridge.org>

For any comments or suggestion on the agenda, please send an email to: contact@foss-bridge.org

This project is implemented by:

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