

FOSS in Vietnam:

Current situation, reasons & solutions

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Outline

- 1. Current status of FOSS in Vietnam**
- 2. Why is FOSS not popular in Vietnam?**
- 3. How to develop FOSS in Vietnam?**
- 4. Opinions and proposals of VAIP about FOSS**

1.

Current status of FOSS in Vietnam

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1. FOSS application in

- **State-owned agencies**
- **Enterprises**
- **Schools/universities**
- **Households**

2. Development FOSS application

- **Very few enterprises**
- **Some privates**
- **Government: policy is there, no real actions**

2.

Why is FOSS not popular in Vietnam?

Why is FOSS not popular in Vietnam?

1. About awareness:

- **FOSS is something not perfect**
- **FOSS: lacking of professionals, only for amateur**
- **FOSS is suitable for academic purposes**
- **etc**

Why is FOSS not popular in Vietnam?

- **Habits of users: Vietnamese is familiar with MS and other commercial software**
 - **OS: MS Windows, SUN Solaris, etc**
 - **Office application: MS Office, Wordperfect**
 - **DB: Oracle, SQL Server, Foxpro, Access**
 - **Web browser: Internet Explorer**
 - **E-mail: Outlook Express**

Why is FOSS not popular in Vietnam?

1.About training:

- **FOSS is not trained in schools and universities, colleges**
- **Very few training agencies offering FOSS courses**

Why is FOSS not popular in Vietnam?

1. Lacking of necessary applications:

- **Business management: accounting, human resources, customers managemtn, etc**
- **Dictionary, etc**

Why is FOSS not popular in Vietnam?

1.Lacking of business model attracting enterprises:

- **Software companies don't pay attention to FOSS => few applications for users**
- **Lacking of FOSS providers: training, installation, IS, software maintenance, etc**

How to develop FOSS in Vietnam?

1. Raising awareness:

- **Promoting, changing the awareness of FOSS, changing the habits of using software**

2. Training, guiding of using FOSS

- **Training in schools and universities**
- **Training in informal organisation**
- **Training in TV, public media**

How to develop FOSS in Vietnam?

1. Develop the necessary FOSS application:

- Companies: develop the ones which could sell**
- Government: granting for the development community**
- Seeking the suitable FOSS business models**
 - Promote more enterprises in developing FOSS application**

4.

Opinions and proposals of VAIP about FOSS

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- 1. Support for the FOSS development in Vietnam**
- 2. Support the socialisation of FOSS applying, and forming the FOSS community nationwide and having the FOSS user associations**
- 3. Support of having the agencies for certifying of FOSS, and FOSS magazin**

Opinions and proposals of VAIP about FOSS

- 1. Propose to have project “One million CDs of FOSS application for office and Internet”**
- 2. Propose to build the R&D centers for FOSS application for community**
- 3. Propose to have training model for community (including certification) for FOSS standards and application**

Thank you!

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